## **CBAM Seven Stages of Concern**

Stage of concern	Typical statement
0: Unconcerned	"I think I heard something about it but I'm too busy right now with other priorities to be concerned about it."
1: Informational	"This seems interesting and I would like to know more about it"
2: Personal	"I'm concerned about the changes I will need to make to my routines."
3: Management	"I'm concerned about how much time it takes to get ready to teach with this new approach."
4: Consequence	"How will this new approach affect my students?"
5: Collaboration	"I'm looking forward to sharing some new ideas about it with other teachers."
6: Refocusing	"I have some ideas about something that would work even better."